



# MANUELA FUCHS

Consultant, Trainer, Coach

@ mf@coverdale.at

+43 660 73 818 00

## MY APPROACH

*"I support companies, executives, and teams embrace change as an opportunity for positive, lasting development.*

*My approach combines systemic thinking, HR expertise, and modern coaching methods with clear, practical guidance.*

*People remain my focus: Through appreciative communication, deep organizational insight, and structured processes, I create the space for sustainable change."*

Coverdale Managementberatungs  
und -trainings GmbH  
Mohsgasse 1, 1030 Wien, Austria  
Phone +43 1 533 44 27  
office@coverdale.at  
www.coverdale.at

## FOCUS

- Optimizing team collaboration within and between teams through personnel and team development, coaching, and consulting
- Leadership & employee development
- Consulting and training on negotiation and conflict management
- HR consulting with a focus on personnel development, work design, and New Work
- Systemic coaching for individuals and teams
- Consulting, facilitation, and implementation of organizational development projects
- Presentation training, including virtual settings

## PROFESSIONAL EXPERIENCE

- Consultant, Trainer & Coach, Coverdale Austria
- HR Business Partner at an SAP service provider – Established and managed the People Management unit for 300 employees across multiple locations in Austria and Switzerland
- Head of Sales College, an internal training program at XING E-Recruiting – Responsible for employee management, planning, development, and process optimization
- Senior Pre-Sales Manager at XING E-Recruiting – Built and led the inbound pre-sales team, including the design and delivery of live webinars

## WORKING LANGUAGES

- German
- English

## EDUCATION AND TRAINING

- Academic Systemic Coach, People & Organizational Developer (ARGE Vienna)
- Bachelor of Arts in Business – Human Resource Management & Work Design (FH bfi, Vienna)
- Trainer the Trainer (Coverdale, Austria)
- Hypnosystemic Coaching (Greater GmbH, Cologne)
- Scrum Master Certification (borisgogler, Vienna)
- Junior Project Manager (IPMA Level D, Vienna)
- Certified Relaxation Trainer (body and health academy, Vienna)
- Certified Kindergarten Teacher (BAKIP Maria Regina, Vienna)